

## Two Directors Celebrate 20 Years at IPI Packers



Founder and CEO Clem Rowe presents Francis Ford and Howard Kenworthy with 20 year service gifts.

"IPI had been in business for six years when Francis joined, followed by Howard two weeks later. At the time, Dave Knell, who now leads our European operations, had already established our Perth workshops. I was based in Europe, where most of our business was concentrated in those days. Including a couple of other workshop team members, there were just six of us in total.

Francis was the first of many apprentices we have had over the years. He is now our Australian Director and Group Engineering Director, overseeing approximately 70% of our global team. Several of his managers and staff have also completed apprenticeships with us. During his career, Francis undertook roles which involved extensive site work and travel and spent considerable time as our R&D Manager.

Howard joined as our Commercial Manager, focusing on business development and finance. He has played a key role in the organization's growth, particularly outside Australia, where we conduct about 80% of our business. His succession planning has been highly effective, with our business development teams now comprising 20 members across eight locations. For the past decade, Howard has been based in South East Asia and most recently establishing our UAE operation.

Both Francis and Howard have made immense contributions to our mission of becoming the world's first-choice inflatable packer company, and I sincerely thank them for their dedication and hard work." - Clem Rowe, Founder & CEO

www.ipipackers.com